

MICHAEL FERNANDES

134 VIP Road, Karbala, Bhopal, India 462001

Contact: +91 9355-247365 | Email: sales@professionalresumes.in

SENIOR LEGAL ADVISOR & MANAGEMENT CONSULTANT

Offering 20+ years of rich experience in delivering optimal results & business value in high-growth environments in Strategic Business Planning, Profit Centre Operations & Legal Advisory Management; seeking challenging assignments as a corporate/freelance Legal advisor & management consultant

PROFILE

- Dynamic business savvy professional with **20 years of experience & verifiable year-after-year success achieving profit and business growth objectives** within start-up, turnaround and rapid change environments; recognized for streamlining business operations while serving as a catalyst for growth and expansion.
- Currently **spearheading as an independent legal and management consultant at M.P High Court and Bhopal district court, Bhopal, Madhya Pradesh, India.**
- Expertise in handling preparation of market research reports, project report for banks & financing sector.
- Solid domain knowledge of **Business Operations Management, legal issues and market research with focus on the global competitive market.** Proficient in running successful business operations and experience of developing procedures and service standards for business excellence.
- **Demonstrated capabilities in evaluating, revising and forecasting organizational resources to allow for long-range plans to be aligned with strategic goals.** Deep insight and capabilities for vision building and seeing through the larger picture of projects with excellence in leadership, team management and grooming human resources.
- Adept at mapping market dynamics to draw vital inputs to realign marketing/sales strategies to combat competition and sustain leadership position. Consistent performer with excellent skills in monitoring projects till successful completion.

Core Competencies

Strategy Planning + Business Growth + Management Consulting + Strategic Planning + Legal Analysis + Legal Drafting + Legal Consultancy + Analytical Skills + Client Relations Management + Regulatory Compliances + Interpersonal Skills + Communication Skills + Strategic Management + Business Intelligence + Market Penetration + Versatile Leadership

Areas of Practice in Legal Field

Corporate and Commercial Law + Contract Law + Labor Law and Employment Law + Trusts + Criminal Law + Civil Law + Litigation and Arbitration + Immovable Property + Administrative Law + Land Revenue + Accident and Personal Injury + Family Law + Wills and Probate + Intellectual Property Rights + Human Rights Law

PROFESSIONAL EXPERIENCE

PRACTICING MANAGEMENT CONSULTANT & LAWYER AT BHOPAL DISTRICT COURT & M.P. HIGH COURTS

since Oct 09

Advocate

- Accountable for handling all kinds of Civil, Criminal, Labour, Family, Consumer matters and Litigations.
- Adept at providing legal services & representing clients before Courts, Forums, Tribunals, Commissions, High Court & for resolving critical issues. Conducting several arbitration matters and facilitated resolution of issues.
- Drafting civil suits, cases, dealing with litigant parties and miscellaneous documents such as affidavits, legal notices and moving bail cases in concerned courts and related affairs.
- Advise clients of their legal rights, representing them in court & briefing them about documents to be presented.
- Responsibilities include conducting cases, extensive legal research and coordination with the senior lawyers as and when required, giving opinion to queries, drafting deeds and documents etc.
- Involved in counseling, negotiation dealing with clients and litigant parties and interpretation of deeds and translations, drafting of complaints and petition.
- Meeting and interviewing clients and witnesses, understanding facts, examining legal data to determine merit of cases, and investigating all issues to adequately protect client.

Management and Legal Consultant

Apr 07 - Feb 09

Advocate

- Managed legal affairs to ensure hassle free operations under prevalent regulatory regime. Involved in Analyzing/interpreting legal provisions and providing pertinent advice to ensure compliance with legal provisions and avoid inadvertent violations and related penalties. Extended appropriate suggestions based on identification of emerging regulations & legal issues.
- Contributed complete legal documentation support in preparing legal notes, briefs, pleadings, appeals, contracts, and deeds/documents. Instrumental in designing a trial strategy, course of action and legal evidence to be presented in court based on clients' needs and recommendations.
- Participated in negotiation meetings to look after legal aspects while concluding contracts. Demonstrated analytical legal acumen leading to marked success in contentious and non-contentious litigation.